



ProviMilk

Milk Replacer Portfolio

Nurturing your future

Bianca Theeruth
Technology Application Specialist
11 October 2018



Liquid feeding programmes

PRE-WEANING: NUTRITION, HEALTH AND MANAGEMENT

- Supply calf and lamb with energy and protein:
 - Maintenance
 - Growth
 - Health
- Efficient phase for daily live weight gain
- Stimulate optimal rumen development
- *Critical* window of opportunity





Milk Replacer Ingredient Groups

DAIRY PROTEIN

- Skim based e.g. skim milk, butter milk, casein, fat filled skim milk powder
- Whey based e.g. whey, whey protein concentrate, delactosed whey

NON-DAIRY PROTEIN

- Soya based e.g. soya protein concentrate, soya protein isolate, soy flour
- Animal based e.g. animal plasma, egg protein
- Others e.g. hydrolysed wheat gluten, potato protein, pea protein

FATS

- Animal fats e.g. lard, tallow, choice white grease
- Oils e.g. coconut, palm, fish oil
- Emulsifiers e.g. Lecithin

ADDITIVES

Vitamins and Minerals

Probiotics and Prebiotics

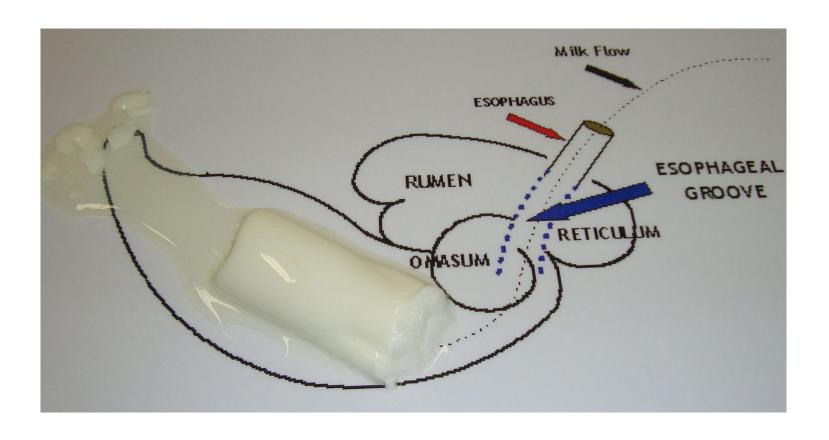
Functional proteins, Medicinal additives and Acidifiers



Skim vs. Whey Milk Replacers: What happens in the abomasum?



Casein in the abomasum (good coagulation)



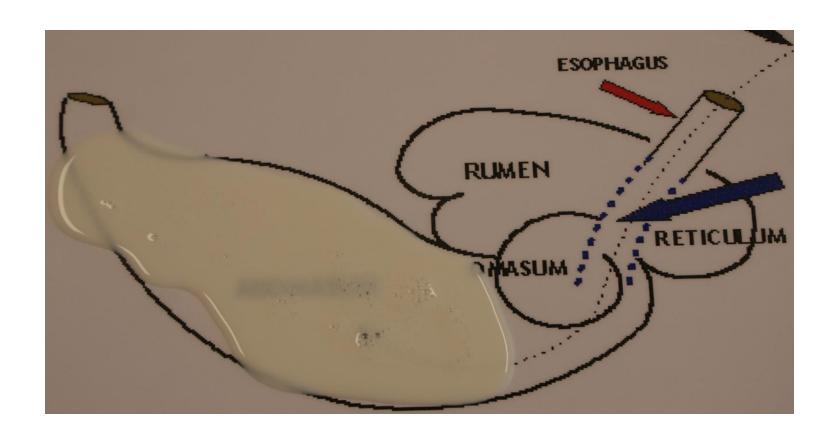


Casein in the abomasum (bad coagulation)





Whey in the abomasum (no coagulation)





Milk Replacer Ingredient Selection

NUTRITIONAL QUALITY

- Digestibility (protein, carbohydrate)
- Amino acid profile (influences digestibility)
- Mineral content (Na, K, Ca, P, Cl, S)
- Anti-nutritional factors
- Immunoglobulin's
- Animal performance

PHYSICAL CHARACTERISTICS

- Mix quality
- Sedimentation
- Flowability

OTHER FACTORS

- Palatability
- Consistency
- Performance
- Cost



Product Overview

ProviMilk Milk Replacers

FEATURES

- High quality milk protein
- Spray dried fat (Palm/Coco)
- Balanced blend of vegetable fats and oils homogenised and emulsified
- Carefully selected vegetable proteins
- Excellent physical characteristics
- Balanced amino acid profile
- Mildly acidified
- Gut health package (NuStart)
- Fortified with vitamins, minerals and trace elements

BENEFITS

- Excellent digestibility
- High nutritional value
- Easy mixing and improved nutrient intake
- Optimal solubility and digestibility
- Consistent liquid milk quality
- Improves feed utilisation
- Maintains milk freshness
- Improves gut health and performance
- Optimises growth and development





ProviMilk Calf Offering

Product	Fastgro	Daisy	Total	Professional	Prestige	Premium	Elevator
Protein (%)	22	22	22	22	22	24	26
Oil (%)	15	18	18	17	17	20	17
Base	Whey/Veg	Whey/Veg	Whey	Skim/Veg	Skim	Skim/Veg	Whey/Veg
Vitamin A (iu/kg)	25 000	25 000	25 000	25 000	25 000	25 000	25 000
Vitamin D3 (iu/kg)	6 000	6 000	6 000	6 000	6 000	6 000	6 000
Vitamin E	150	150	150	150	150	150	150
Proviox™ 50 (iu/kg)	100	100	100	100	100	100	100
NuStart included	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pack size (kg)	20	20	20	20	20	20	20
Feeding system	All	All	All	All	All	All	All

Machine Special Version available for Britmix Feeder



Whole milk or milk replacer?

OPTIMISING PERFORMANCE: PROS AND CONS...

- Health
- Performance
- Convenience
- Economics







Competitor Differentiation: NuStart – gut health package



What is NuStart?

Effective combination of additives working in synergy

FEATURES

- Antioxidant (ProvioxTM 50)
- Etheric oils
- Probiotic (CMR)
- Prebiotic (CMR and Feed)
- Functional fibre (Feed)
- Vitamins and minerals

BENEFITS

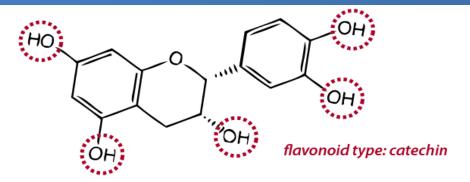
- Antibacterial
- Intestinal development
- Stimulates feed intake
- Boosts immunity
- Synergistic benefits
- Increase growth rate



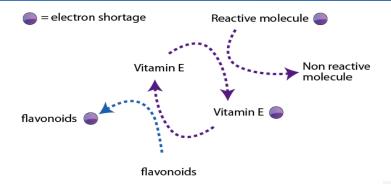
Antioxidant (ProvioxTM 50)

Unique antioxidant blend and partial Vitamin E replacer

1. Large capacity to give away unpaired electrons = large antioxidant capacity



2. Regeneration of vitamin E



Essential oils

Blend of oils encouraging feed intake and stimulating health

Source	Active compound(s)	Properties
Cinnamon	Cinnamaldehyde	Appetite and digestion stimulant, antiseptic
Rosemary	Cineole	Digestion stimulant, antiseptic, antioxidant
Oregano	Carvacrol	Appetite stimulant, antiseptic
Coriander	Linalol	Digestion stimulant
Thyme	Thymol	Appetite stimulant, antiseptic, antioxidant
Aniseed	Anethole	Digestion stimulant
Garlic	Allicin	Digestion stimulant, antiseptic

















Probiotic and Prebiotic

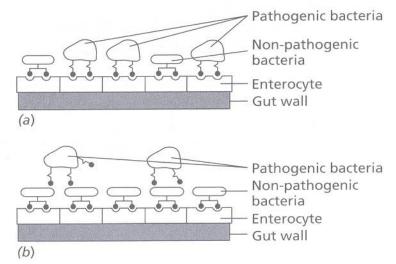
Promoting and supporting intestinal development

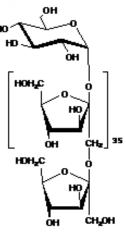
PROBIOTIC (CMR) SPORE FORMING BACTERIA

 Introduction of positive strain competes with negative strains

PREBIOTIC (CMR AND FEED) FRUCTO-OLIGOSACCHARIDES

- Provides nutrients for beneficial bacteria
- Production of volatile fatty acids
- Competitive exclusion







Dietary fibre

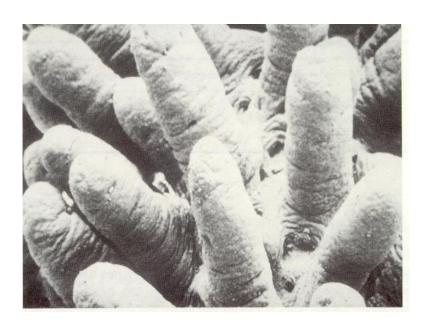
Stimulating rumen development

FUNCTIONAL FIBRE (FEED)

- Provides fibre specifically fermented to butyrate
- Encourages early rumen development

Results in:

- Higher fermentation activity
- Improved absorption
- Enhanced dry feed intake





Vitamins and Minerals

Supporting requirements of the rapidly developing young ruminant

VITAMINS

- A
- D3
- E
- B range

MINERALS

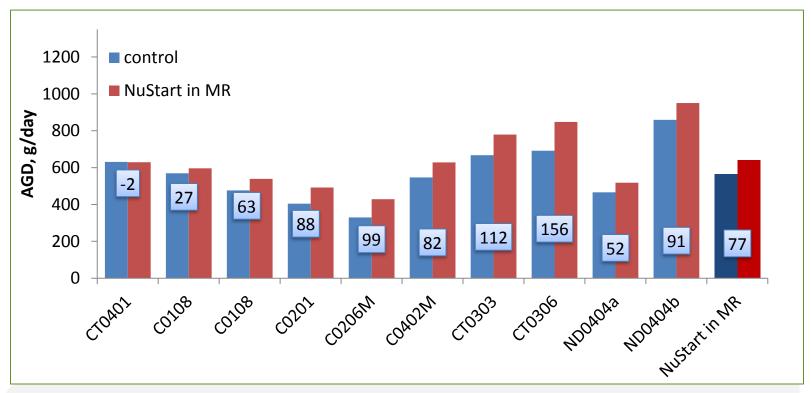
- Ca
- P
- Mg
- Na
- K
- CI
- S
- Fe
- Cu
- Zn
- Mn
- Se
- Co
- •



Effect of NuStart on ADG Calf Milk Replacer

OVERALL EFFECT OVER STUDIES

14.6% increase in ADG when NuStart was included in CMR.

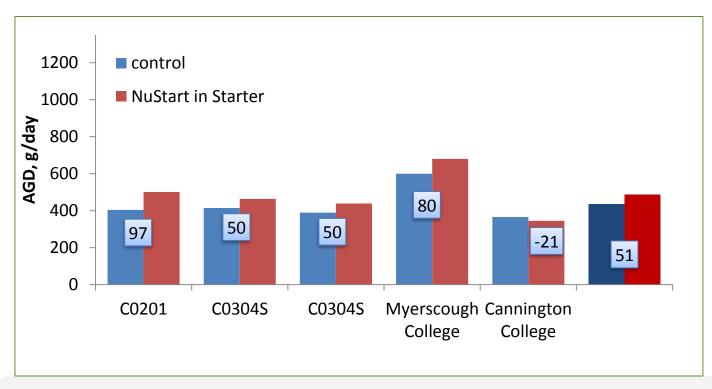




Effect of NuStart on ADG Calf Starter

OVERALL EFFECT OVER STUDIES

10.6% increase in ADG when NuStart was included in Starter

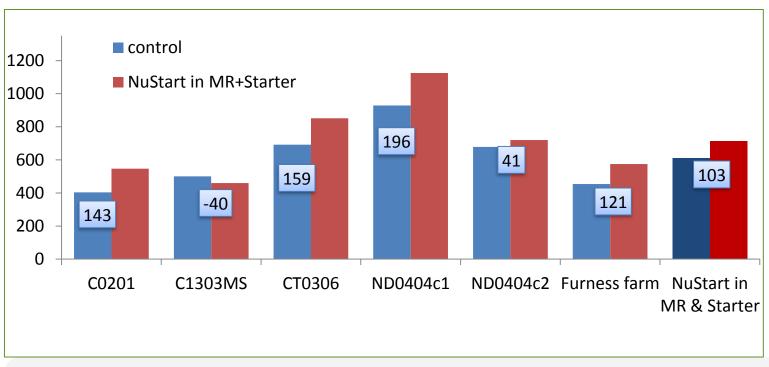




Effect of NuStart on ADG Calf Milk Replacer and Calf Starter

OVERALL EFFECT OVER STUDIES

17.4% increase in ADG when NuStart was included in CMR and Starter

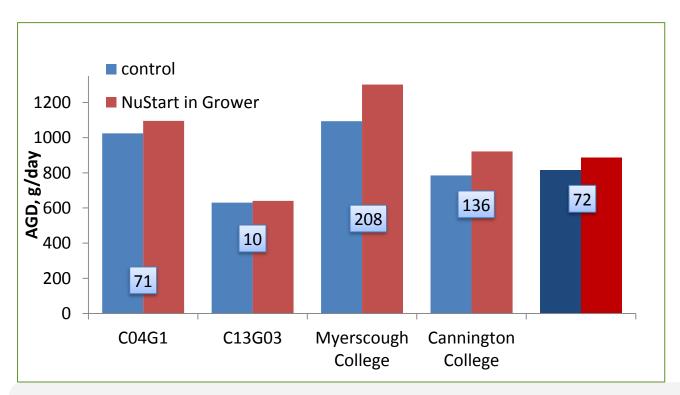




Effect of NuStart on ADG Calf Grower

OVERALL EFFECT OVER STUDIES

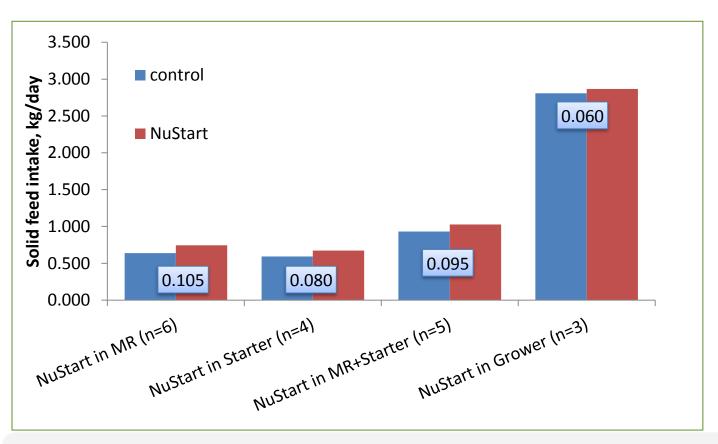
8.6% increase in ADG when NuStart was included in Grower





Effect of NuStart on solid feed intake

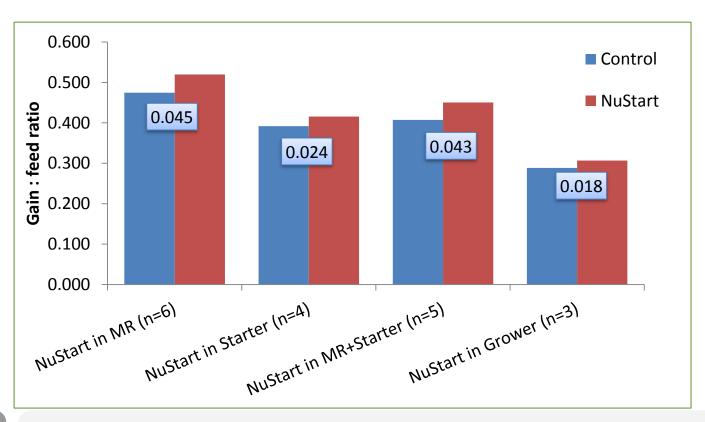
NUSTART INCREASED SOLID FEED INTAKE BY 12% OVERALL





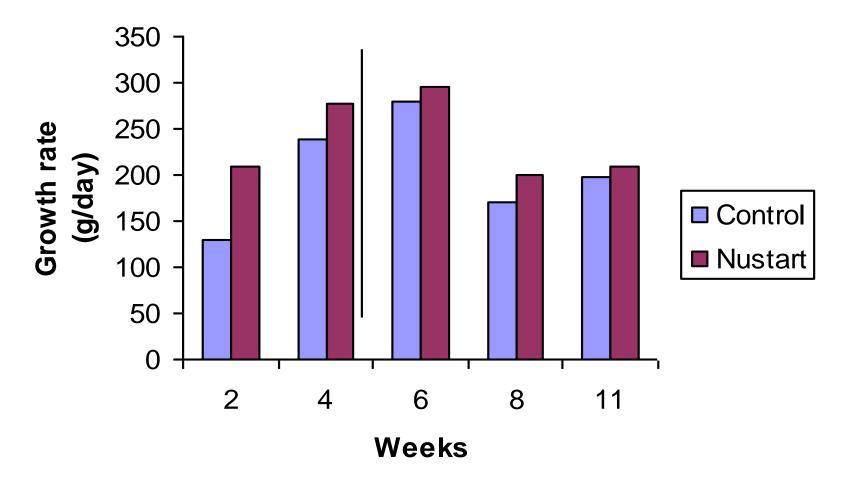
Effect of NuStart on Feed Efficiency

NUSTART INCREASES GAIN: FEED RATIO



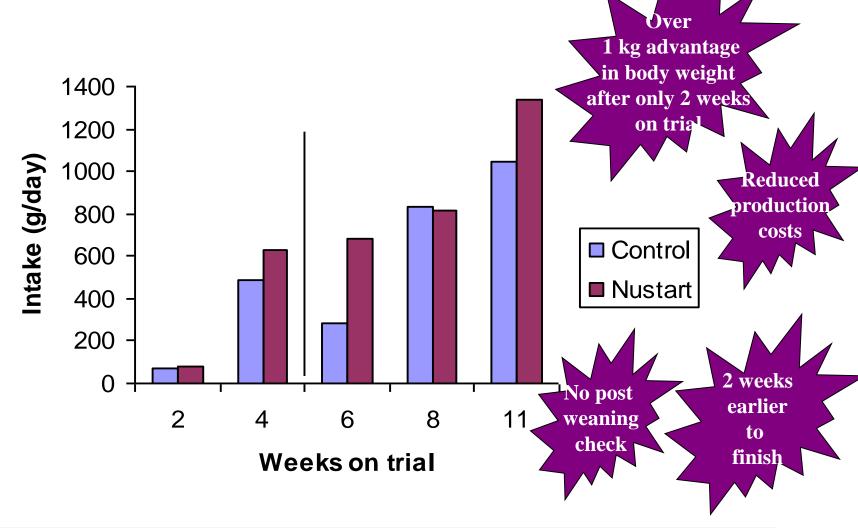


Effect of NuStart on ADG Lamb Milk Replacer and Starter

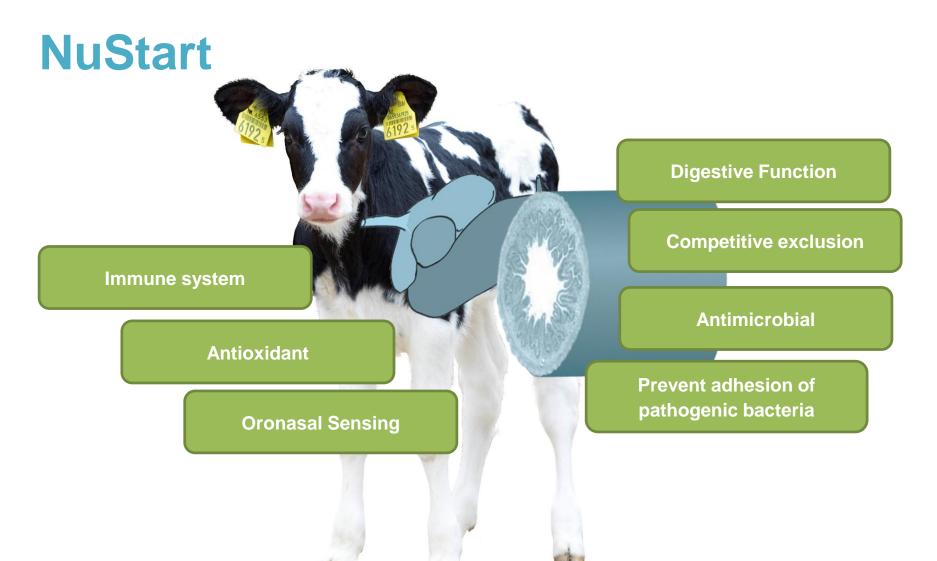




Effect of NuStart on solid feed intake









NuStart

PUBLISHED RESEARCH

- Hill, T. M., et al. (2007). Apex Plant Botanicals for Neonatal Calf Milk Replacers and Starters." The Professional Animal Scientist 23(5): 521-526.
- Hill, T. M., et al. (2005). "Effect of Apex botanicals on calves fed pasteurized milk or milk replacer (NIR) during the nursery phase and subsequent grower phase until four months of age". Journal of Animal Science 83(Suppl. 1): 254
- Hill, T. M., et al. (2004). "Effect of level of starch and Apex botanicals in neonatal calf starter feeds." Journal of Dairy Science 87(Suppl 1): 401



